

Gira. Simply electrifying. Intelligent, forward-looking technology and flexible solutions combined with high quality of design: the modern electrical installation from Gira. The combination of various fields is increasing in importance: More and more new technologies have fused through the Gira design platforms with the electrical installation and become part of the world of switches. Telecommunication connections, functions for bus technologies etc. have been integrated successfully - Gira is a founding member of the EIBA - and even LED illumination, door communication technology and Keyless In functions. Smoke detectors further round out the Gira assortment.

GIRA



As an additional part of our Export Division, we are going to set-up a Sales Team in the UK. Therefore we are looking for a

Key Account Manager / Sales Representative in London (m/w)

The successful candidate will be responsible for visiting all our main contact partners: architects, electrical planners as well as end users and construction companies, whilst working closely with our local partners and the Gira head office in Germany.

You will be responsible for managing and developing your own network as well as being the main point of contact for clients. In addition, you will also be responsible for tracking the advancements of already-acquired projects, providing a good information flow to the distributors and to Gira and then managing projects on an on-going basis.

Your assigned geographical area will be mainly in the Greater London area and occasionally further afield.

An ideal background for this interesting and varied opportunity would be:

- Excellent technical skills gained whilst in a similar position
- Professional sales experience with good contacts to architects and electrical planners
- An ability to communicate with both Architects and end users at an aesthetic and general level as well as on-site at a more technical and practical level
- Experienced networker

If you are a qualified electrician or electrical engineer and have some initial experience of working in these fields this would be advantageous. You will have excellent communication skills, flexibility to travel as needed, be committed to getting a job done and to doing it well.

If this sounds like the new position you are after then please send a full CV and your salary expectation as well as your earliest starting date with the code number PE-10-02 to our Human Resources Department:

Mr. Martin Brochhaus
Tel. +49 2195/602-424,
martin.brochhaus@gira.de

Gira
Giersiepen GmbH & Co. KG
Elektro-Installations-Systeme

Industriegebiet Mermbach
Dahlienstraße 12
D-42477 Radevormwald

www.gira.de